






Subject: **Enterprise Vehicle Leasing**
 Meeting Date: Tuesday, April 16, 2024
 Prepared By: Mike Ziehr, Director of Infrastructure
 Presented By: Mike Ziehr, Director of Infrastructure

RECOMMENDATION:

That the Committee of the Whole receive the update on the Enterprise vehicle leasing program as information.

STRATEGIC PLAN ALIGNMENT: (Check all that apply)

	<input type="checkbox"/>		<input checked="" type="checkbox"/>		<input type="checkbox"/>		<input checked="" type="checkbox"/>		<input type="checkbox"/>
High Quality Infrastructure		Economic Resilience		Quality of Life		Effective Leadership		Level of Service	

RELEVANT LEGISLATION:

Provincial (cite)- N/A
Council Bylaw/Policy (cite)- N/A

BACKGROUND/PROPOSAL:

Administration is constantly reviewing the County’s internal programs to gauge efficiencies that are possible with new advancements in technology, regulatory changes, and other developments.

Municipal vehicle leasing programs have been in existence for many years. Historically Kneehill County has reviewed these programs and determined that the restrictions placed on vehicle modifications and usage as well as projected costs have deemed these programs not to be a practical option.

Recent changes to the structure of these programs have provided a reasonable opportunity to participate in the program with limited risk to the municipality.

DISCUSSION/OPTIONS/BENEFITS/DISADVANTAGES/OTHER CONSIDERATIONS:

Enterprise Fleet Management is an approved supplier in the RMA Canoe procurement group. Enterprise currently provides fleet management services to over 25 municipalities in Alberta.

As primary focus of the Enterprise program is to evaluate usage of the vehicles and determine the highest return on investment for the vehicles. Enterprise has a large network of dealers as well as a significant market presence which helps both in the sourcing of vehicles as well as disposal of these units. Obtaining the highest value at disposal is beneficial to both parties and as such great attention is placed on monitoring market conditions and usage.

Administration has entered into a pilot program with Enterprise to supply the County with 6 - ½ ton pickups, corresponding with the approved capital equipment plan replacements for 2024. These vehicles will be outfitted with monitoring systems that will track location, vehicle usage, kilometres and scheduled maintenance programs.





Committee of the Whole Discussion Report

This data will be monitored by both the County and Enterprise, and recommendations on vehicle replacement or alternating units within the fleet will help the County utilize these units to their fullest potential.

The County will also be analyzing the cost comparisons on the Enterprise model against recently purchased County units to determine the value of the program.

FINANCIAL & STAFFING IMPLICATIONS:

The program will be managed by the Infrastructure and Corporate Services departments. The leasing program will be funded through the approved 2024 budget.

ATTACHMENTS:

Enterprise Fleet Management presentation

APPROVAL(S):

Mike Haugen, Chief Administrative Officer

Approved-

