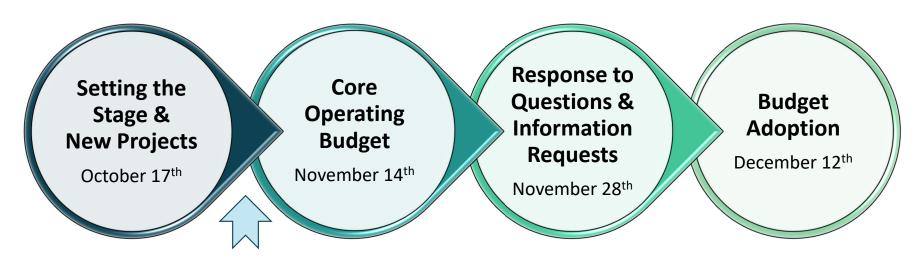




Core Operating Budget Presentation



### **Budget 2024 Schedule**



Initial Reserve Strategy Discussion

October 24th





### **Agenda**

Introduction

**Core Operating Budget** 

**New Initiatives Review** 

**Next Steps** 

### Introduction







**BUDGET PROCESS** 

SITUATIONAL RECAP



### **Guiding Principles**



Advancement of Council's Strategic Plan



Maintain Existing Service Levels



Improve Customer Service



Keep Tax Rates Competitive



Incorporate a Proactive Infrastructure Renewal Plan



Identify and Incorporate Efficiencies



Ensure Rates and Fees for Services are Appropriate



### Introduction



**GUIDING PRINCIPLES** 

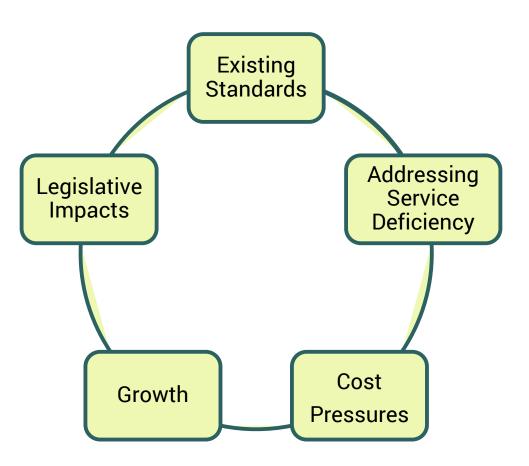




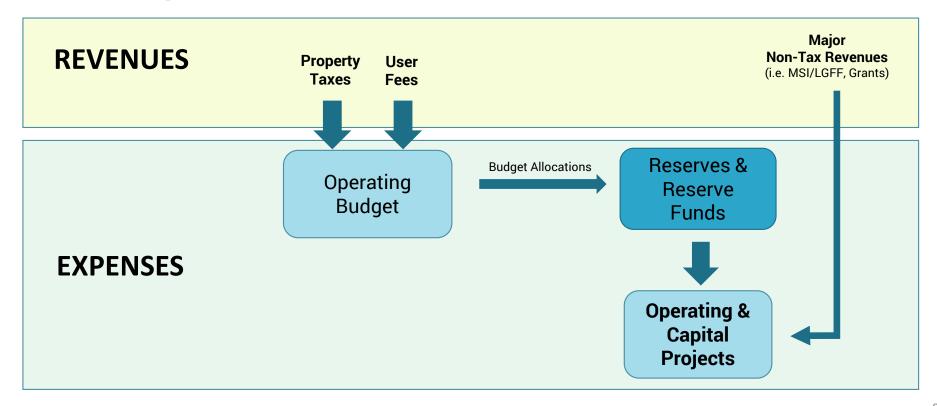


SITUATIONAL RECAP

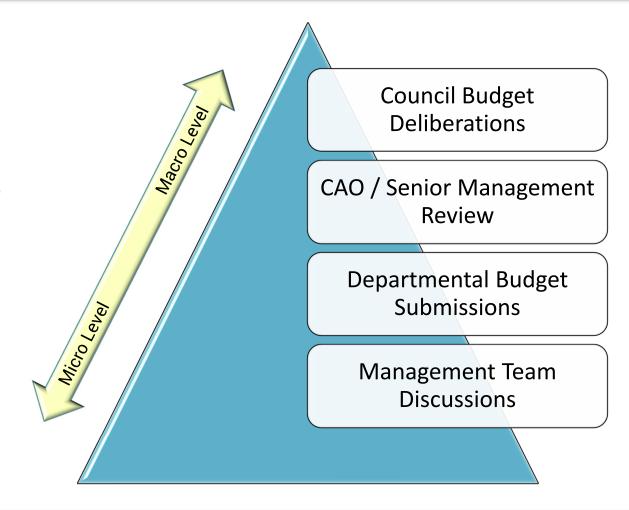
# Operating Budget Inputs



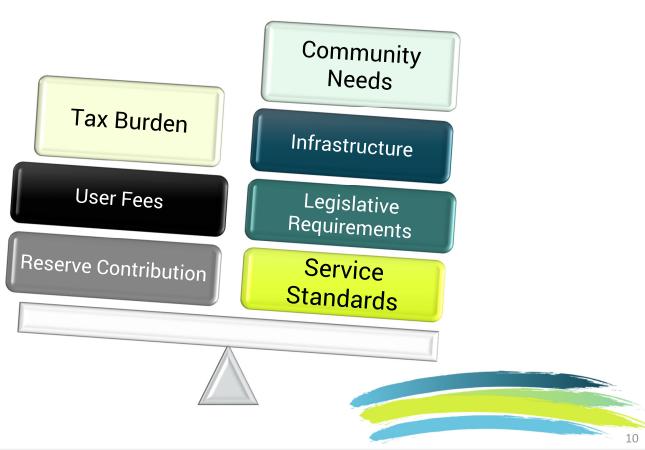
### **Funding & Allocations**



# Budget Undergoes Multiple Layers of Review



## The Budget is a Balancing Act



### Introduction



**GUIDING PRINCIPLES** 



**BUDGET PROCESS** 





### Situational Recap

#### Challenges

- Maintaining service levels with minimal tax burden impacts
- Minimal new assessment growth
- Provincial/Federal support lacking

#### **Positives**

- Tax Collection success rates
- Reliance on borrowing
- Healthy Reserves
- Real Tax Increases (in dollars) not excessive

### 2023 Budget to Actuals



4% variance on core operating budget

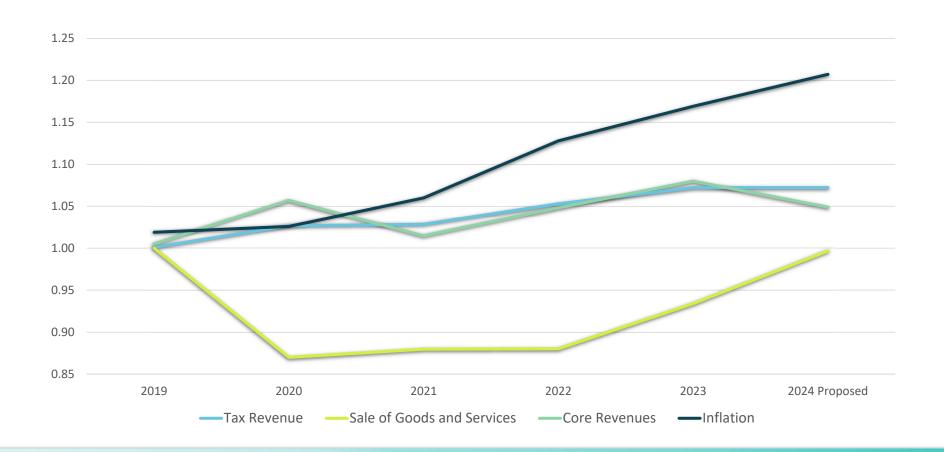


Favourable revenue variances

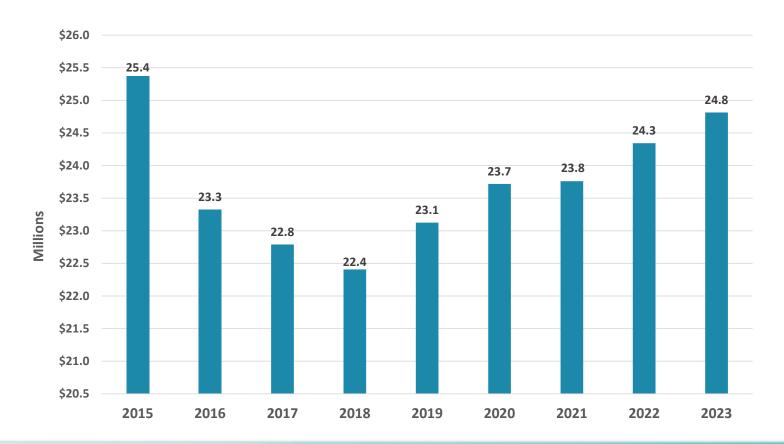


Unfavourable expenditure variances due to inflationary pressures

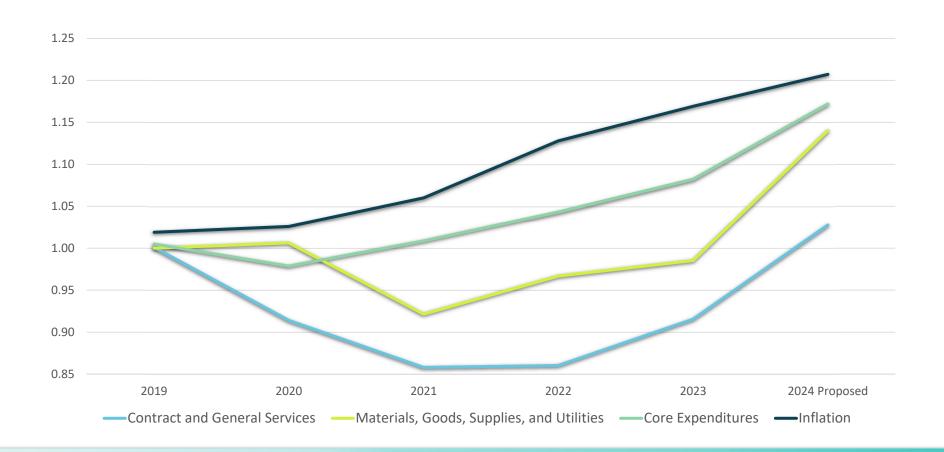
### Inflation vs. Revenues | Cumulative Impact



### Tax Levy 2015-2023 (Millions)



### Inflation vs. Expenditures | Cumulative Impact



### **Operating Budget**



CORE OPERATING
BUDGET OVERVIEW



NEW INITIATIVES
REVIEW



BUDGET OVERVIEW & NEXT STEPS



### **Budget Overview**

✓ Capital & Operating Projects – Presented October 17<sup>th</sup>

- ☐ Proposed Core Operating Budget
- ☐ 2023 2024 Budget Variances
- ☐ Community Grant Programs
- Reserve Contributions



### Proposed Operating Budget Summary Core/Base Budget - Revenues

| REVENUES                     | 2023 BUDGET  | <b>2024</b> BUDGET |
|------------------------------|--------------|--------------------|
| Licenses and Permits         | (99,100)     | (89,100)           |
| Operating Grants             | (463,302)    | (506,647)          |
| Other Revenue                | (60,000)     | (85,000)           |
| Sales of Goods and Services  | (1,461,350)  | (1,553,058)        |
| Sales to Other Governments   | (131,753)    | (132,370)          |
| Rental Income                | (140,404)    | (140,700)          |
| Penalties and Fines          | (121,000)    | (92,000)           |
| Property Taxes               | (24,474,002) | (24,474,002)       |
| Special Taxes and Frontage   | (339,749)    | (293,587)          |
| Return on Investment         | (766,784)    | (602,800)          |
| Transfer from Reserves       | (932,000)    | -                  |
| Capital Equipment Plan Sales | (100,000)    | (100,000)          |
| Total Revenues               | (29,089,444) | (28,069,264)       |

### Core Budget Variance Explanations | Revenues

2023 Budget - \$29,089,444 | 2024 Budget - \$28,069,264 | Decrease -\$1,020,180

| Ітем                        | BUDGET VARIANCE | DESCRIPTION   |
|-----------------------------|-----------------|---|
| Licenses and Permits        | - \$10,000      | Development and safety code permits   |
| Operating Grants            | + \$43,345      | Agricultural Services grants  |
| Other Revenue               | + \$25,000      | Oil and gas water agreements (+ \$25k)  |
| Sales of Goods and Services | + \$91,708      | Water lines (+ \$31k) Dust control (+ \$30k) Scrap metal (+ \$16k) Bulk water (+ \$8k) Campgrounds (+ \$5k) Small adjustments across multiple revenues (+ \$1.7k) |
| Sales to Other Governments  | + \$617         | Market increases  |
| Rental Income               | + \$296         | Market increases  |

### Core Budget Variance Explanations | Revenues cont'd

| Ітем                         | BUDGET VARIANCE | DESCRIPTION   |
|------------------------------|-----------------|---|
| Penalties and Fines          | - \$29,000      | Penalties on tax revenues                                     |
| Property Taxes               | -               | Budgeted at 2023 levels pending further Council deliberations |
| Special Taxes and Frontage   | - \$46,162      | Expiry of one special levy                                    |
| Return on Investment         | - \$163,984     | Decrease in line with long term reserve strategies            |
| Transfer from Reserves       | - \$932,000     | No transfers from reserves budgeted at this time              |
| Capital Equipment Plan Sales | -               | No change from 2023 levels                                    |

### Proposed Operating Budget Summary Core/Base Budget - Expenses

| EXPENSES                                   | <b>2023</b> BUDGET | 2024 BUDGET |
|--|--------------------|-------------|
| Contract, Goods, and Services              | 3,170,536          | 3,385,305   |
| Materials, Goods, Supplies, and Utilities  | 3,835,936          | 4,400,479   |
| Salaries, Wages, and Benefits              | 10,239,050         | 10,287,666  |
| Provisions for Allowances                  | 250,000            | 250,000     |
| Purchases from Other Governments           | 749,498            | 746,220     |
| Transfers to Other Governments             | 650,528            | 660,419     |
| Transfers to Individuals and Organizations | 288,900            | 306,450     |
| Transfers to Local Boards and Agencies     | 120,852            | 120,852     |
| Contributions to Reserves                  | 8,352,144          | 9,291,158   |
| Operating Projects                         | 732,000            | -           |
| Gravel (Inventory) Projects                | 700,000            | 715,000     |
| Total Expenses                             | 29,089,444         | 30,163,549  |

### Core Budget Variance Explanations | Expenses

2023 Budget - \$ 29,089,444 | 2024 Budget - \$30,163,549 | Increase - \$1,074,105

| Ітем                                      | BUDGET VARIANCE | DESCRIPTION  |
|---|-----------------|--|
| Contract, Goods, and Services             | + \$214,769     | Professional fees – legal, engineering and audit (+ \$70k) Contract repairs and maintenance (+ \$54k) Training and development (+ \$38K) Insurance (+ \$30k) Inspection Services (+ \$13k) Freight (+ \$5k) Advertising (+ \$4k)                                       |
| Materials, Goods, Supplies, and Utilities | + \$564,543     | Shop supplies (+ \$201k) Road network supplies (+ \$140k) Fuel (+ \$88k) General goods and supplies (+ \$72k) Water for resale (+ \$38k) Utilities (+ \$25k) Public land weed control (+ \$20k) Small tools and equipment (+ \$10k) Extension Ag Programming (- \$30k) |

### Core Budget Variance Explanations | Expenses cont'd

| Ітем                                       | BUDGET VARIANCE | DESCRIPTION  |
|--|-----------------|--|
| Salaries, Wages, and Benefits              | + \$48,616      | Benefits and government contributions (+ \$137K) Merit and market adjustments to 50 <sup>th</sup> percentile (+ \$27K) Seasonal support adjustments (- \$116k) |
| Provisions for Allowances                  | -               | Budgeted at 2023 levels pending further Council deliberations  |
| Purchases from Other<br>Governments        | - \$3,278       | Commission requisitions  |
| Transfers to Other<br>Governments          | + \$9,891       | Inflationary growth on existing agreements   |
| Transfers to Individuals and Organizations | + \$17,550      | Inflationary growth on existing agreements and increased community grant programming   |
| Transfers to Local Boards and Agencies     | -               | No change from 2023 levels.  |

### Core Budget Variance Explanations | Expenses cont'd

| Ітем                        | BUDGET VARIANCE | DESCRIPTION  |
|-----------------------------|-----------------|--|
| Contributions to Reserves   | + \$939,014     | Capital Equipment Plan (+ \$918k) Gravel strategy (+ \$100k) IT (+ \$1k) Water Reserve (- \$80k) |
| Operating Projects          | - \$732,000     | No operating projects included in base budget  |
| Gravel (Inventory) Projects | + \$15,000      | Gravel crushing price increases  |



### Community Grant Programs | Built into Base Budget

- ICF Recreation Funding \$288,060
- Airport \$25,000
- Junior Achievement \$3,000
- STARS Air Ambulance \$3,000
- Arena Funding \$30,000
- Community Halls \$26,225
- Youth Sponsorship \$10,000
- Grant Writer \$15,000
- Community Arts and Culture | \$10,000

- Grants to Community Non-Profits \$50,000
- Scholarship Award \$4,000
- Century Farm Award \$3,600
- Council Contingency \$25,000
- Library \$54,868.40
- FCSS \$65,681
- Kneehill Medical Services R & R \$10,114
- Kneehill Regional Partnership \$7,600

### Reserve Contributions | Built into Base Budget

| RESERVE                | Contribution |
|------------------------|--------------|
| IT                     | \$79,647     |
| Capital Equipment Plan | \$3,553,888  |
| Disaster Recovery      | \$150,000    |
| Building Replacement   | \$481,500    |
| Gravel                 | \$350,000    |
| Road                   | \$2,890,800  |
| Bridge                 | \$600,000    |
| Infrastructure         | \$850,000    |
| Water                  | \$335,323    |
| TOTAL                  | \$9,291,158  |



### **Operating Budget**



CORE OPERATING
BUDGET OVERVIEW



NEW INITIATIVES
REVIEW



BUDGET OVERVIEW & NEXT STEPS

### Proposed Operating Budget New Initiatives

| INITIATIVE                                 | 2024 PROJECT COSTS | 2024 OPERATING BUDGET IMPACT |
|--|--------------------|------------------------------|
| Cemetery Community Grant                   |                    | \$4,000                      |
| Ag Services Seasonal Support Strategy      |                    | \$44,071                     |
| Environmental Technician                   |                    | \$144,927                    |
| Roadside Weed Control                      | \$77,000           | \$88,270                     |
| Contracted IT Support                      |                    | \$70,000                     |
| WaterCAD Software License Purchase         | \$5,500            | \$11,569                     |
| Enhanced Public Engagement                 |                    | \$30,000                     |
| Protective Services Administrative Support |                    | \$94,968                     |
| Equipment Operator                         |                    | \$81,156                     |
| Shop Position                              |                    | \$108,968                    |
| Total Revenues                             | 82,500             | 677,929                      |



### **Operating Budget**



CORE OPERATING
BUDGET OVERVIEW

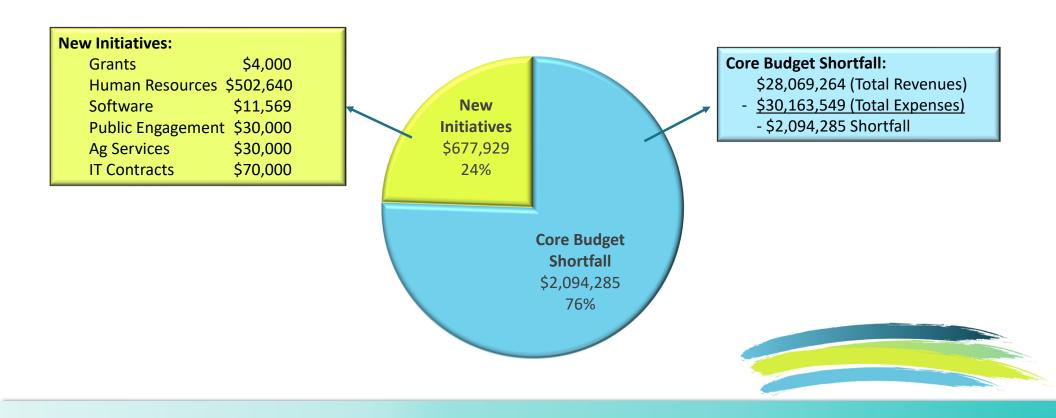


NEW INITIATIVES
REVIEW

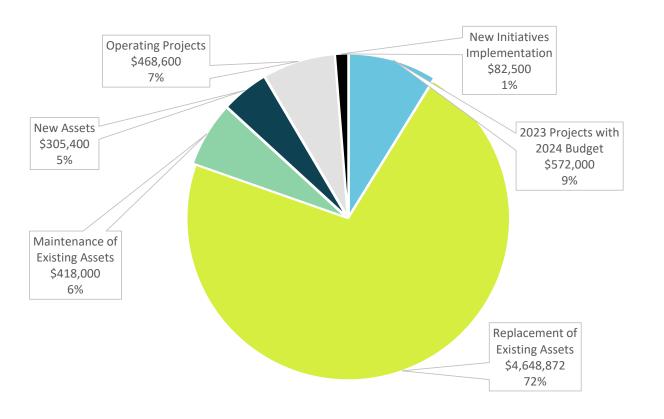


BUDGET OVERVIEW & NEXT STEPS

### Proposed Budget Summary Operational Shortfall = \$2,772,214



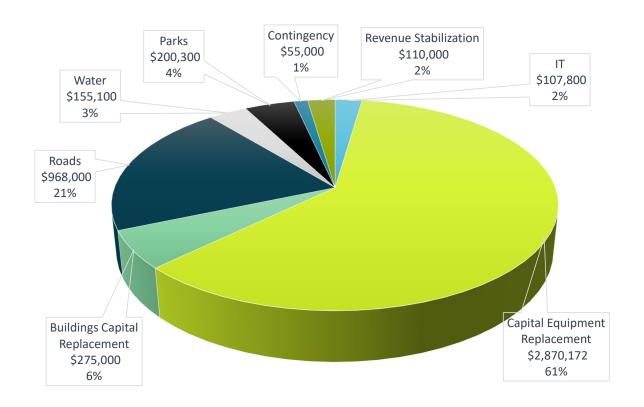
### **Proposed Projects & Funding Sources**



| Funding Source              | Amount      |
|-----------------------------|-------------|
| Reserves                    | \$4,741,372 |
| CCBF Grant                  | \$1,716,000 |
| Community Grant             | \$16,500    |
| Community Fundraising       | \$6,500     |
| Sponsorships / Ticket Sales | \$15,500    |
| Total                       | \$6,495,372 |

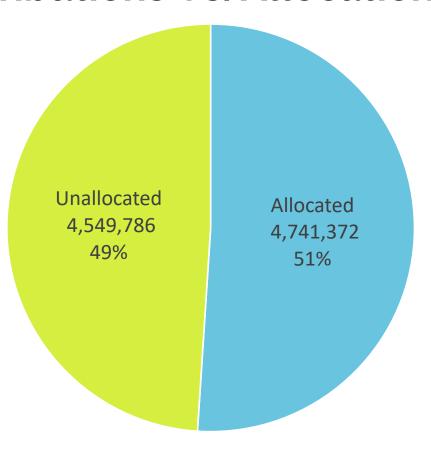


### **Proposed Reserve Draws**



**Total Draws** \$4,741,372

### Reserve Contributions Vs. Allocations



### **Next Steps** | Council Input & Decisions



Accept/Reject New Initiatives



Level of Service Reduction/Deferral



Other Service Fee Rate Adjustment(s)



Tax Rate Adjustment(s)



**Combination of Measures**